

# Animal Health Business Division

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#### **Overview of Animal Health Business Division**



Sales split in Q1'23 by product categories









# Our business model has changed

#### Investment in new markets Own sales ANIMAL Partnerships HEALTH Orion Pharma Animal Out-Export Health licensing Out-In-licensed licensed R&D will diversify its products competences Generic licensing New Pro-Services Health innovations

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#### Productive R&D is one of the cornerstones of success





#### Building blocks for growth – Animal Health

Make the most out of Orion + Inovet

#### In-licensing

Companion animals (focus in pain, sedation, anesthesia, behavior)

Livestock (focus in poultry, swine and ruminants)

# Geographic expansion



#### Making most out of Orion + Inovet – a step-change



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#### Key takeaways

Inovet acquisition forms a good basis to grow further
Larger size (both grow highland product)

geographical and product portfolio wise) creates more opportunities for new products and services a) Through own R&D b) Through in-licensing



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We provide meaningful, compassionate animal health care that prioritizes the well-being of animals and their caregivers