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Disclaimer

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All the figures in this presentation have been rounded, which is why the total sums of individual figures may differ from the total sums shown.



Proprietary products business strategy

Our mission is to support patients in critical care and those with neurological disorders, cancers and asthma/COPD by offering innovative solutions.



Our vision is to have empowered teams to work in customer-centric way and create growth for Orion to achieve an intermediate target of EUR 1.5 bn in 2025

Our must win battle is successful execution of the growth strategy

Strategic objective

#1 Maximise value of current portfolio

Strategic objective

#2 Successful commercialisation of new products Strategic objective

#3 Broaden current product portfolios through R&D, M&A and in-licensing Strategic objective

#4 Continue to expand Orion commercial operations geographical presence

Orion's commercial footprint includes 30 countries and 750 professionals



Orion's expansion to Southeast Asia

- The rational behind geographical expansion is maximization of the value of our current portfolios by building up a commercial capability in some selected Southeast Asian countries
- Orion Pharma legal entities were established in Singapore, Malaysia and Thailand in 2020
- Orion products (Stalevo®, Comtan®, certain generic products) were repatriated from former partners and sales started in August 2020
- Stronger commercial presence in growing Asian markets enables Orion to launch all new PP & SpP products in the territory in the future
- We expect to continue our expansion in Asia-Pacific with new operations

Thailand

Population: 69.5 m (2021 est) GDP: 543.8 USD bn (2019 est) Pharma market 5.27 USD bn (2020)*

> **Singapore** Population: 5.9 m (2021 est)

GDP: 372.1 USD bn (2019 est) Pharma market 1.06 USD bn (2020)*

Malaysia

Population: 33.5 m (2021 est) GDP: 364.6 USD bn (2019 est) Pharma market 1.82 USD bn (2020)*

EASYHALER® - ONE DEVICE FOR MANY STEPS OF THERAPY

Large range of medications in the same inhaler for treatment of asthma and COPD.





ICS = inhaled corticosteroid; LABA = long acting beta agonist; SABA = short acting beta agonist; LAMA = long acting muscarinic agonist

EU4+UK COPD market forecast 2020-2029 indicates growth from 2.5 USDbn to 3.1 USDbn (+24%)

EASYHALER® PRODUCTS	CLASS
Formoterol / Budesonide	LABA / ICS
Salmeterol / Fluticasone	LABA / ICS
Budesonide	ICS
Beclomethasone	ICS
Formoterol	LABA
Salbutamol	SABA
Tioropium (under development)	LAMA



ICS = inhaled corticosteroid; LABA = long acting beta agonist; SABA = short acting beta agonist; LAMA = long acting muscarinic agonist OPIO

COVID-19 pandemic has impacted pharma market in many ways

- Across EU4, COVID-19 has negatively impacted pharma sales evolution in all channels¹
- Overall promotional volume is down compared to pre-COVID time
- In asthma and COPD market in-market sales development in DPI market declined during Q1 in Europe





Sources: IQVIA, GESTAT, Orion Corporation

*Data from Finland, Germany, Denmark, Norway and Sweden (1-3/2021 vs. 1-3/2020), UK and Poland (1-2/2021 vs. 1-2/2020) and Spain (12/2020-2/2021 vs. 12/2019-2/2020).

¹ Impact of COVID-19 on the Pharmaceutical Market - EU4 & UK - February 2021

Connected Easyhaler® in partnership with Propeller Health



LET'S KEEP THE PLANET BREATHING.

For more information about asthma and COPD, visit





ORION MADE A CHOICE TO DEVELOP DPIs ALREADY IN 1984.



When considering the climate impact of inhalation therapy, dry powder inhalers (DPIs) have a minimal carbon footprint compared to pressurized metered-dose inhalers (pMDIs).¹ The carbon footprint of Easyhaler® was assessed for the first time in 2020. Average emission per inhaler is 0,58 kg.

DPI = dry powder inhaler, pMDI = pressurised metered dose inhaler

1. Montreal protocol on substances that deplete the ozone layer. Medical and chemicals technical options committee. Assessment report 2018.

Carbon neutrality is achieved by minimising CO_2 emissions across the entire supply chain and throughout our products' life cycle.

Remaining emissions are offset through projects that protect the world's lungs — forests in the Amazon and the UK.



Carbon Neutral Product



Nubeqa® main growth driver for Proprietary Products



- Encouraging start for copromotion in Europe with positive feedback from customers
- Orion started copromotion in 10 countries

► **NUBEQA** (darolutamide) ^{300 mg} tablets

Orion's Nubeqa sales*

Orion's income are tiered royalties from Bayer which will be approximately 20% including product sales to Bayer. Initially the royalty will be slightly lower, and as sales increase, royalties may increase slightly. → In P&L split to product sales to Bayer + royalty

Global in-market peak sales potential ≥€1bn¹



Nubeqa® launched in nmCRPC, clinical trials ongoing for other indications



	Non-metastatic			Metastatic		
Indication	nmHSPC ¹		nmCRPC ²	mHSPC ³		mCRPC ⁴
	Adjuvant		HIIICKPC ²	Chemo Combo	No Chemo Combo	IIICRPC'
A NUBEQA (darolutamide) আল	DASL-HiCaP		approved	ARASENS	ARANOTE	
enzalutamide			approved		approved	approved
apalutamide			approved		approved	
abiraterone acetate					approved	approved
1) nmHSPC = non-metastatic hormone-sensitive prostate cancer 2) nmCRPC = non-metastatic castration-resistant prostate cancer 3) mHSPC = metastatic hormone-sensitive prostate cancer 4) mCRPC = metastatic castration-resistant prostate cancer = approved / completed or enrolling						



Orion is actively looking for product opportunities in both Neurological Disorders and Oncology business areas

Priority is Invigoration of the Portfolio



OPIC

In-licensing areas of interest

ORION

Candidates	Development stage	Target customer	Preferred collaboration model	Priority
Treatments complementing Orion Neurological Disorders (PD, ALS and acute/chronic pain) and Oncology research focus areas (cancer genomics and metabolism and immuno-oncology)	All development stages	Neurologists for PD & ALS Specialists and GPs for chronic pain Oncologists	European rights Global rights Collaboration	High
Treatments for Neurological Disorders (e.g. epilepsy, psychiatry)	Commercial Filing Late clinical	Neurologists, psychiatrists	Regional European rights European rights	Very high
Treatments for oncology, urology and respiratory indications	Commercial Filing Late clinical	Oncologists Urologists Pulmonologists	Regional European rights European rights	Very high
Treatments for rare diseases in Neurological disorders and Oncology	Commercial Filing Late clinical	Neurologists, psychiatrists, oncologists	European rights Global rights	Opportunistic

Proprietary Products business continues to contribute to Orion's growth targets



Nubeqa® and Easyhaler® as growth drivers Building capabilities and new sales territories

Strong push for portfolio development



Orion Corporation Capital Markets Day

