







## Steady growth continued

	Q1-Q2/08	Q1-Q2/07	Change %	2007
Net sales, EUR million	362.3	345.8	+4.8%	683.6
Operating profit (EBIT), EUR million	108.6	104.3	+4.1%	192.0
% of net sales	30.0%	30.2%		28.1%
Profit before taxes, EUR million	108.9	105.1	+3.7%	193.4
Earnings per share, EUR	0.57	0.55	+3.8%	1.02

• Net sales increased by almost 5%

- new product launches continued
- Calcimagon license ended in the end of 2007
- deliveries to Novartis decreased slightly
- weak US-dollar
- EBIT increased by over 4%
  - investments in sales, marketing and R&D continued as planned

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5



Growth of Pharmaceuticals business
continued

EUR million	Q1-Q2/08	Q1-Q2/07	Change %	2007
Net sales of the Pharmaceuticals Business	338.5	324.7	+4.3%	643.3
Proprietary Products	144.3	135.0	+6.9%	270.8
Specialty Products	126.0	120.6	+4.4%	241.5
Animal Health	34.4	36.2	-4.9%	66.8
Fermion	19.4	20.8	-6.4%	38.1
Other	14.5	12.1	+19.0%	26.1
EBIT of the Pharmaceuticals Business	108.8	105.3	+3.3%	197.1

• Net sales of Parkinson's Disease product franchise up by 3%

- sales of Stalevo and Comtess through own sales network up by over 10%
- deliveries to Novartis down by 2%
- net sales from Stalevo up by almost 18%
- Generic product portfolio in Finland and eastern Europe was further strengthened

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7







## Diagnostics Business continued at good level

EUR million	Q1-Q2/08	Q1-Q2/07	Change %	2007
Net sales	24.7	22.1	+12.0%	42.0
Operating profit (EBIT)	4.9	5.0	-1.9%	6.3

- QuikRead<sup>®</sup> tests continued showing strong growth
- Profitability decreased slightly as a result of planned investments in marketing and research
- EBIT decreased compared to Q1–Q2/2007, but it still remained at a good level
- · Sales efforts on products with high profitability
- Launch of the new QuikRead<sup>®</sup> Strep A -test began also in the Nordic countries
  - test is used to detect streptococcus A -bacteria, the causative agent of bacterial tonsillitis, from the pharyngeal sample
- Sales of dip slide tests progressed also steadily

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Q1-Q2/2008 Interim Report 5 August 2008 11



status after Q2/2008			1.1	ed by pa &D for		usiness
Project	Indication	Pre- clinical	Clin I	ical ph	ases III	Regist- ration
Broader indication for Stalevo	early Parkinson's Disease					
Intravenous levosimendan (Simdax)	acute heart failure	Abbott				
Histrelin (Vantas)	advanced prostate cancer	Indevus				
Dexmedetomidine (for Europe)	sedation in intensive care					
Life-cycle management of Stalevo	Parkinson's Disease					
Oral levosimendan for dogs	heart diseases in dogs					
Easyhaler combination product	asthma, COPD					
Toremifene (Acapodene)	prostate cancer, osteoporosis	GTx				
Paclitaxel (Paclical)	ovarian cancer	Oasmia				
Paclitaxel (Paclical Vet)	mastocytoma	Oasmia				
Alpha 2 <sub>C</sub> receptor antagonist	Schizophrenia					
Steroid receptor pharmacology	SARM, prostate cancer					
						r represents evelopments

















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	Q2/08	Q2/07	% change	Q1-Q2/08	Q1-Q2/07	% change	2007
Net sales, EUR million	180.0	166.6	+8.0%	362.3	345.8	+4.8%	683.6
Operating profit (EBIT), EUR million	45.2	43.7	+3.4%	108.6	104.3	+4.1%	192.0
% of net sales	25.1%	26.2%		30.0%	30.2%		28.1%
Profit before taxes, EUR million	44.9	43.7	+2.6%	108.9	105.1	+3.7%	193.4
Earnings per share (EPS), EUR	0.23	0.23	+2.9%	0.57	0.55	+3.8%	1.02
R&D expenses, EUR million	27.1	25.7	+5.7%	50.8	47.5	+7.0%	98.5
ROCE, %				50.0%	51.6%		44.8%
ROE, %				40.1%	38.9%		33.5%
Equity ratio, %				63.0%	72.1%		76.0%
Gearing, %				6.8%	-5.6%		-20.0%
Personnel at end of the period				3 351	3 254	+3.0%	3 176

			%			%	
EUR million	Q2/08	Q2/07	change	Q1-Q2/08	Q1-Q2/07	change	200
Net sales	180.0	166.6	+8.0%	362.3	345.8	+4.8%	683.6
Cost of goods sold	-59.5	-53.2	+11.7%	-109.6	-107.3	+2.2%	-219.3
Gross profit	120.6	113.4	+6.3%	252.6	238.5	+5.9%	464.3
Other operating income	0.6	0.6	-4.5%	1.1	1.3	-17.6%	9.(
Selling and marketing expenses	-37.2	-35.5	+4.8%	-72.3	-69.2	+4.5%	-143.4
R&D expenses	-27.1	-25.7	+5.7%	-50.8	-47.5	+7.0%	-98.5
Administrative expenses	-11.7	-9.2	+26.8%	-22.0	-18.8	+16.8%	-39.4
Operating profit, EBIT	45.2	43.7	+3.4%	108.6	104.3	+4.1%	192.0
Profit before taxes	44.9	43.7	+2.6%	108.9	105.1	+3.7%	193.4
Profit for the period	32.8	32.0	+2.6%	79.9	77.1	+3.6%	143.9
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## Top 10 pharmaceutical products in Q2/2008

			%	
UR million	Q2/08	Q2/07	change	2007
Stalevo <sup>®</sup>	37.8	28.6	+32.1%	126.9
Comtess® /Comtan®	15.1	18.8	-19.6%	73.3
Dexdomitor <sup>®</sup> , Domitor <sup>®</sup> , Domosedan <sup>®</sup> and Antisedan <sup>®</sup>	6.6	8.1	-18.6%	27.5
Easyhaler®	6.2	3.9	+60.4%	17.3
Simdax®	4.8	3.1	+51.3%	15.1
3urana®	4.1	3.6	+13.8%	15.6
Divina <sup>®</sup> -series	4.1	3.7	+12.4%	15.9
Enanton®	3.3	3.2	+2.0%	12.9
areston®	2.5	1.8	+37.2%	8.2
Marevan <sup>®</sup>	2.5	2.3	+5.7%	8.3
Fotal	87.0	77.2	+12.6%	320.9
6 of Pharmaceutical net sales	52%	49%		50%



## Net sales of products from in-house R&D

			%			%	
EUR million	Q2/08	Q2/07	change	Q1-Q2/08	Q1-Q2/07	change	2007
Stalevo	37.8	28.6	+32.1%	72.6	61.7	+17.7%	126.9
Comtess/Comtan	15.1	18.8	-19.6%	32.6	40.3	-19.2%	73.3
Dexdomitor, Domitor, Domosedan and Antisedan	6.6	8.1	-18.6%	14.0	16.1	-13.1%	27.5
Easyhaler franchise	6.2	3.9	+60.4%	10.7	7.6	+40.5%	17.3
Simdax	4.8	3.1	+51.3%	9.5	6.6	+42.8%	15.1
Hormone replacement therapy (Divina-series)	4.1	3.7	+12.4%	7.5	7.3	+3.2%	15.9
Fareston	2.5	1.8	+37.2%	5.3	3.9	+36.7%	8.2
Precedex	1.8	2.2	-17.5%	4.3	3.6	+17.7%	8.2
Total	78.9	70.2	+12.4%	156.5	147.2	+6.3%	292.3
% of Pharmaceutical net sales	47%	45%		46%	45%		45%



